

The National Membership Organisation for Energy Assessors



We are the Professional Body representing you nationally and a primary source for much of your mandatory CPD requirement.
We are Energy Assessors supporting Energy Assessors.

In this issue

RdSAP10 launch was not good enough
What is the right price for domestic EPCs?
Upcoming CPD opportunities
How much CPD do you need to pay for?
Important Consultations
What is the VALUE of Proficiency?
Proficiency welcomed a new industry partner
Would you like more clients?
Your CPD Record

RdSAP10 launch was not good enough



Assessor dissatisfaction is running high due to the delays and ongoing issues with the launch of RdSAP10

The handling of the development and implementation of RdSAP10 has not been good enough. It is a year late and now we have it in our hands, it can only be described as unfinished. Assessors are effectively Beta testing software on current assessments. Time is being spent working around bugs and software inadequacies that simply should not be there. This is after an extra year has already been taken to finish it.

We cannot change how we got here, but there has to be accountability within the organisation(s) responsible for the delays and defects; and within the Government

departments responsible for project managing them. With the next step in development being the Home Energy Model (HEM), the industry needs the confidence that the right people will be doing the development, and that robust management of the project will be in place.

Our members are working with what we have while the remaining issues are sorted, but it is costing assessors time, and that means it is costing assessors money. This is not good enough and it must not happen again when we are given the HEM to work with.

The one light at the end of the tunnel is that it appears the HEM contracts have on the whole not been awarded to the people who have let assessors down so badly with RdSAP10.

Our message is simple - Learn from the mistakes of the past so they are not repeated with the HEM.

The price of domestic EPCs



There is only one correct answer to the question of "What is the right price for a domestic EPC"

The answer is.....

More than it was before RdSAP10

There are far too many factors affecting the cost of providing an EPC for there ever to be one price that fits all situations. Those include (but are not limited to) the property type and location, the assessor's business model and/or that of any intermediary in the process and the service levels expected to accompany the EPC.

Trying to create a set price for an EPC would be wrong on so many levels, not least that it would be price fixing and that is quite rightly illegal. Proficiency does not support any efforts to fix the price, or even set a minimum price, for EPCs. It is and must remain a free market. We do however encourage our members not to accept work at prices which they believe give a lower than reasonable return on their efforts. (What that price is will always be down to them to decide individually).

However.....

RdSAP10 unquestionably requires assessors to do more on site, to do more off site and to include additional features of a property that were never taken into account in EPCs before. It would be entirely unreasonable to expect an assessor producing an EPC using RdSAP10 to do so at the same price as they would have produced it before RdSAP10 was implemented. The market needs to understand that - and a lot of the market already does.

We would encourage all assessors to evaluate what your additional costs are and pass them on to your clients in your selling price - at the same time as your competitors are (or at least should be) doing the same thing. Your regular clients will probably already be expecting you to do it. Holding pre RdSAP10 prices will simply cut your own pay, and trying to put prices up later will likely be harder than putting them up when prices across the market are going up.

It is often said that there is never a right time to put up prices, however it would be remiss of us not to point out that market factors at the moment certainly make this the right time to seriously consider doing it.

Of course, it is a free market and you can choose to do whatever you want with your own prices. We will not tell you what your prices should be.

Upcoming CPD

15th Feb 2025

End to End Retrofit



Retrofit is no longer a new concept. It is an established principle that is evolving as lessons are learned.

The software to support it is evolving in similar ways and this CPD will look at how effective partnerships, responsive development and effective software can improve the role of Retrofit Assessors and Retrofit Coordinators.

Only £10 for Quidos members.
(Check the communications they sent out for the unique discount code).

[Book Now](#)

7th August 2025

Ventilation in RdSAP10



A detailed look at the new ventilation options in RdSAP10.

Why are there new options?
What are they?
How do they work?
How do you recognise them?
What are the evidence requirements?

29th Jul 2025

Conventions v12 for RdSAP10



An opportunity to gain a better understanding of the domestic conventions and how to apply them.

This will also provide a chance to feed back to our team (the assessors who actually represent you on the convention group) any shortcomings in the initial set of RdSAP10 conventions.

THIS IS A MEMBER ONLY EVENT
(And places are limited)

[Book Now](#)

12th August 2025

Low carbon buildings in a low carbon network



Regen work to identify and overcome the strategic challenges to decarbonising power, heat and transport.

They work across the whole energy system to support a fast and fair transition to net zero.

The session will give an insight into the wider policies that are driving the direction

Only £10 for ecmk members.
(Check the communications they sent out or
contact the ecmk team for the unique discount
code).

of our role as energy assessors.

Book Now

Book Now

How much CPD do you need to pay for?

All of the upcoming events listed above are included in a single low cost annual membership so please do take full advantage of them.

All our CPD meets the enhanced requirement for the 50% of your CPD that must be certificated attendance. However, there is nothing to stop you achieving 100% of your requirement with these regular bite-size online CPD events.

In 2024, the CPD sessions we have provided, fully included in the membership, total 42 hours. Even if a few aren't convenient to get to, or don't suit your particular strand(s), that pretty much has you covered.

So in answer to the question "How much CPD do you need to pay for"?
Once you are a Proficiency member - none.

(We are not suggesting that you shouldn't do other paid for CPD if you like the look of it. We are simply saying that with a Proficiency membership your mandatory requirement is easily taken care of).

Important Consultations

We are yet to see how much Government is listening, but at least there are signs Government is thinking constructively (yes really) and they are starting to ask sensible questions.



There are ongoing consultations both from Westminster and the Governments in the devolved nations. We endeavour to respond to the most significant ones and are always seeking input from our members to assist us in doing so effectively.

Proficiency recently responded on behalf of the assessor community to the "*Improving the energy performance of privately rented homes: 2025 update*" consultation (also known as the MEES consultation) and you can see more here.

[More about the MEES Consultation](#)

Shortly prior to that, Proficiency also responded to the "*Reforms to the Energy Performance of Buildings regime*" consultation. Details of that one are [here](#).

[More about the EPB Regime Consultation](#)

What is the VALUE of Proficiency?

A question we often get asked, and the answer is very much dependent on your definition of "Value".



The word "Proficiency" has its own meaning as possessing great skill, ability, and experience. It is also a combination of the word "Professional" and the word "Efficiency". That is who we are; the Professional Body for Professionals in Efficiency.

Proficiency is the trade organisation (Professional Body) that represents Energy Assessors and Associated Professionals in the United Kingdom.

Its primary purpose is to provide assistance and a single voice for Energy Assessors, Retrofit Assessors and Coordinators, and Energy Efficiency Specialists. These are professionals critical to effective delivery of the UK's sustainability efforts.

We are in the process of building a broader team from within the Proficiency membership to ensure it is and remains run by its members for the benefit of its members. If you feel strongly about the issues affecting our sector then now is the perfect time to get involved and standing up for what is important to you.

[More about the Value of Proficiency](#)

Additional partner benefit added



Reminder that we recently added another benefit to your Proficiency membership.

Register as an epIMS member and you can give your clients an additional preliminary report providing more detail about the property and the options on the EPC, enhancing your service.

As a Proficiency member, you are also entitled to a number of Premium reports that you can sell to your clients as an add-on service and additional revenue stream.

Benefits of working with epIMS

This is in addition to existing member benefits with other industry partners including:

DesignBuilder
Elmhurst Energy
EPC Near Me
Merlin Lazer
Metropix
Quidos
zPlan

Membership Benefits

Would you like more clients?

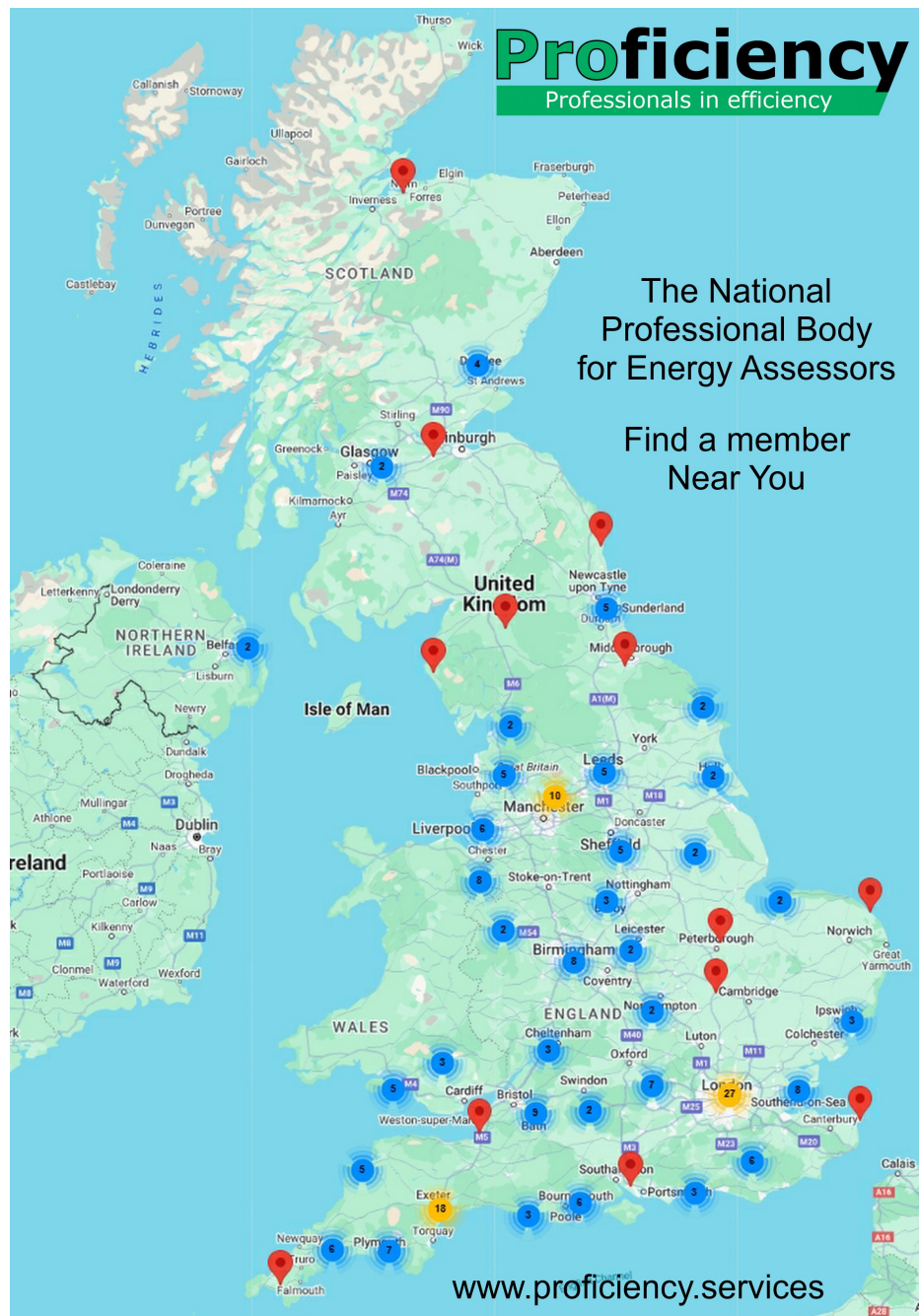
Proficiency membership also includes website advertising on a directory specifically designed to attract LOCAL enquiries.

The directory is filterable by type of assessment needed, and will always list the closest member first. Make it easy for potential clients to find you by getting on the directory.

Enhance your credibility through being seen to be a member of your industry's Professional Body.

Premium members also gain from an enhanced listing with a direct link to their own fully customisable profile page, a mini website of their own.

[View the directory search](#)



Your CPD Record

CPD Certificates for members are stored on the website

They can be re-downloaded at any time and the website keeps a running total of your hours.

You can filter the list and see your total hours for a custom period. It is simple to check your progress against your annual requirement, and it takes minutes to sort the evidence if you are called for an audit of your CPD record.

Show me the Previous CPD list



Proficiency is your Professional Body

The Proficiency Development Group are working towards creating a leadership team to take your professional body forward and ensure you are well represented in the changing market. We believe it is essential that Energy Assessors have the support and protection of a National Body that is run by its members, for the benefit of its members.

Should you be part of the leadership team?

The potential is there for you to be more than just a Proficiency member; you simply need to actively engage and demonstrate why you should be selected for the board.

If you care about what happens to energy assessment over the coming years, if you could do a better job of writing conventions, if you are capable of speaking up for your fellow energy assessors...

...now is your opportunity to make a difference by becoming part of the team that is ensuring Energy Assessors get the effective voice they so desperately need.

Do you want to make a difference?

**Only full (Premium) members are eligible to be selected for official representation and leadership roles. If you are only a Standard member you will need to upgrade your membership to become eligible. That is easily done in the "My Membership" section of the website.*

[FIND OUT MORE](#)

Professional energy assessors join Proficiency.

The most Professional should lead Proficiency.

The national membership organisation supporting and representing professionals in energy efficiency.

[Reminder of what Proficiency is about](#)

[Contact us](#)



[Unsubscribe](#)